



What is WomenMeanBiz?

This is a newly formed exclusive networking group for professional and entrepreneurial women who either run their own business or are women employed by companies in a role where they are key decision makers for that business.

Word of mouth marketing is one of the most powerful and cost effective ways to create more business and we recognise that women have a huge amount to offer each other.

WomenMeanBiz aim is to bring together like minded business women in a structured meeting environment with a focus on generating more business for one another. The idea is to provide a comfortable meeting place whereby business women can swap and share ideas, gain new contacts, build strategic alliances/partnerships, and support each other with the challenges faced in the modern business world.

Focus on personal development and training will be evident with a regular slot for keynote speakers covering a wide range of relevant topics associated with women in business. Our aim is to offer more value than other networking groups and ensure that you leave the meetings feeling motivated, inspired and more knowledgeable.

We will encourage members to have 'one to one' meetings with each other where they can learn and understand more about their respective business ambitions and aspirations and find ways in which they can help each other reach their business goals.

Mission

The Mission of WomenMeanBiz is to create a structured supportive environment for women in business where they can grow their business amongst passionate like minded people.

Values

The core values of WomenMeanBiz are:

- Collaboration
- Open minded
- Free thinking
- Inspirational and motivating
- Educational
- Open honest and supportive



Meetings

To fit in with the daily demands and challenges that women face in their lives and in recognition that a large number of business women are working mothers, we will be running lunch time meetings on a monthly basis.

Meetings commence at 12.00 noon and finish at 2.00pm.

Each lunch group will allow no more than two people per profession which we believe will help to attract a good cross section of businesses whilst still creating mutually beneficial business relationships.

The meetings will be structured and will have a standard format which will include the following:

- Open Networking
- Introduction – News/Events/Announcements/Diary 1-2-1
- The one minute round
- 5 minute Members Presentation
- Keynote Speaker
- AOB
- Open Networking

Membership

Membership is by application only and each prospective member is screened and vetted by references as part of the process to join the group.

Membership is annual and costs £215.00. The lunch is £22.50 and are payable separately in advance and by standing order. Membership fees are non-refundable.

How to join

To apply for membership and secure your place, complete the attached membership form now and send to 'Women Mean Biz' with your payment.

WOMENMEANBIZ



WomenMeanBiz Membership Application

Date:	
Applicants Name:	
Date of Birth:	
Business Name:	
Business Address (Incl postcode)	
Email:	
Web Address:	
Business Telephone:	
Home Telephone:	
Mobile:	
Describe your Business Activities:	
Category Applied For:	
Group Location:	

Fees

Annual subscription to WomenMeanBiz Networking group is £215.00. This entitles you to attend monthly lunch meetings at your chosen group and visit other WMB groups. Upon your acceptance to WomenMeanBiz, fees are non-refundable.

Payment accepted by cheque or BACS. Cheques should be made payable to 'Women Mean Biz'. Send your application and payment to: WomenMeanBiz, Au Milieu, Lodge Lane, Nailsea, Bristol BS48 2BB.

Business References

Name:	
Position:	
Business Name:	
Describe Business Relationship:	
Telephone:	
Email:	
Name:	
Position:	
Business Name:	
Describe Business Relationship:	
Telephone:	
Email:	



Other Information

<p>Describe briefly your main business activities.</p> <p>Please email your logo to info@womenmeanbiz.co.uk</p> <p>(This will be entered onto the WomenMeanBiz Members Directory Listing on the website).</p>	
<p>Specify any special dietary requirements.</p>	
<p>Describe your main motivation and reasons for joining WomenMeanBiz.</p>	



Code of Ethics

Attendance - We expect that you will be keen to attend as many meetings as possible within your annual membership as by being here networking you will get a much better ROI and build stronger and more fulfilling relationships. A condition of membership is that the monthly meeting fees are payable by standing order monthly and there is no refund for non-attendance.

A Standing Order Instruction is to be set up and we encourage you to arrange for a substitute or representative to come in your place on the occasions when you are unable to attend. On the occasions when you are unable to attend, please inform your Group Manager as soon as possible.

Members will provide a service &/or product which meet the appropriate professional standards within their industry.

Members are expected to network with respect for our fellow members. If any WomenMeanBiz Member or Member's representatives act in a manner not in line with the spirit and aims of WomenMeanBiz, they can have their membership suspended or withdrawn at the discretion of the WomenMeanBiz network. For example, inappropriate and unprofessional behaviour, spamming other members, aggressive selling to other members, lack of attendance to meetings, cancellation of lunch standing order, can lead to suspension or membership withdrawal. In such circumstances, no refund of fees will be made.

As a member, you will agree to carry out regular 1-2-1 meetings with other members within your group and other groups to ensure that you achieve the best possible results.

WomenMeanBiz allows a maximum of 2 professions per group. Please be mindful of this when inviting guests to the meetings and also please check when visiting other WomenMeanBiz groups.

Visitors - We allow no more than two visits for each guest and then ask them to make a decision to join WomenMeanBiz.

In the unlikely event of a conflict or complaint, please contact your Group Manager who will make every effort to resolve the problem.

In the unlikely event of membership being terminated by either the member or WomenMeanBiz, the fees are not refundable.

WomenMeanBiz cannot be held responsible for any conflict, disagreements or personal issues between members or visitors as a result of an introduction at any of our meetings.

Upon acceptance to WomenMeanBiz, I agree to abide to the Code of Ethics which I have read and understood.

NAME.....

BUSINESS.....

SIGNED

DATE.....